

Home Energy Retrofit Occupations

Energy Efficiency for Real Estate



Course Description

Energy Efficiency Opportunities for Realtors and Mortgage Professionals

Where: Ohlone College Newark Center
When: Mon., Aug. 1 & 8 and Wed., Aug. 3 & 10
1:30pm-5:30pm, 4 sessions

Instructor: Rick Williams, EcoEnergy Loans

The Energy Upgrade California rebate program leverages over \$300 million in a statewide collaboration to provide whole house energy upgrades.

This **FREE** 16-hour course provides realtors, mortgage professionals, appraisers & sustainability officials with the details of energy efficiency in California and how to leverage this program. Topics include:

- fundamentals of energy efficiency in existing homes
- financing whole house upgrades and renewables
- using the Green MLS

Program Highlights

- Assist clients with energy rebate & financing information
- Benefit from residential energy renovation purchase, refinance funding, **new** FHA PowerSaver & 203K Investor
- Learn about Green MLS, Energy Upgrades, Energy Appraisals
- Discover new underwriting paradigm: PITI + EU (Energy + Utilities)

No fees for class – just avid participants!

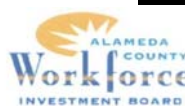
Qualifications

- Realtor, mortgage or appraisal services experience and basic financing knowledge
- California resident for at least one year
- H.S. graduate or equivalent
- Right to work in the U.S.
- Strong communication & interpersonal skills
- Interest in environmental and energy issues

Sign Up Now!

To learn more about the next steps contact:

Alameda County/Bay Area: Kelly Green
(510) 742-2334 or kgreen@ohlone.edu
San Mateo County: HERO@smchsa.org



The Home Energy Retrofit Occupations (HERO) Program is an equal opportunity program.

Auxiliary aids and services are available upon request to individuals with disabilities.

The Home Energy Retrofit Occupations (HERO) Program is funded by a \$2.5 million Community Based Job Training Grant, as implemented by the U.S. Department of Labor's Employment and Training Administration and hosted by San Mateo County Human Services Agency. This program constitutes 100% of federal grant funds received.