

BPI 101

An Overview of the BPI Credentialing and Training Process



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What is BPI?

- Global Leader supporting the development of:
 - highly professional building performance industry consensus standards development,
 - individual and organizational credentialing,
 - rigorous quality assurance program.
- ANSI Accredited Standards Development Organization
- Our mission is to raise the bar in performance contracting.

www.bpi.org



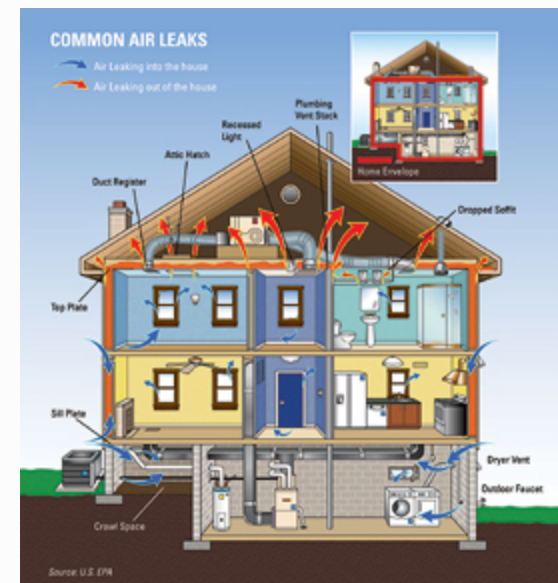
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What is Home Performance?

The systematic approach to improving the comfort, health, safety, energy efficiency and durability of your customers' homes.

It starts with standards.



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Why Do You Care About Home Performance?

- Jobs – Can't be exported
- Economy – Dollars stay local
- Sustainable – Creating durable, sustainable, affordable housing infrastructure from existing stock
- Programs provide leveraging to get started
- More than \$6 Billion reasons to get involved



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What BPI Offers

- **National technical standards for the home performance industry** based on sound building science (open, transparent, consensus-developed process)
- **Certification** of individuals in professional technical designations
- **Accreditation** of companies committed to delivering quality, home performance improvements using a certified workforce
- **Quality assurance** to verify conformance with BPI Standards and provide feedback for continuing improvement
- **Affiliation** of training organizations that deliver BPI services in their market



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What is BPI Accreditation?

A professional credential awarded by BPI to contracting companies who commit to offering comprehensive “whole house” home performance solutions for their customers.



**ACCREDITED
CONTRACTOR**

<http://www.bpi.org/companies.aspx>



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Programs to Consider

- More than 100 programs nationwide – local, state, municipal energy efficiency, weatherization
- Energy Upgrade California – substantial rebates to reward homeowners choosing contractors from a qualified workforce that produces verifiable results - want 30,000 retrofits 3/2012
- 33 Home Performance with ENERGY STAR®
- States adopting Energy Efficiency Codes requiring Testing and Verification
- Building America programs

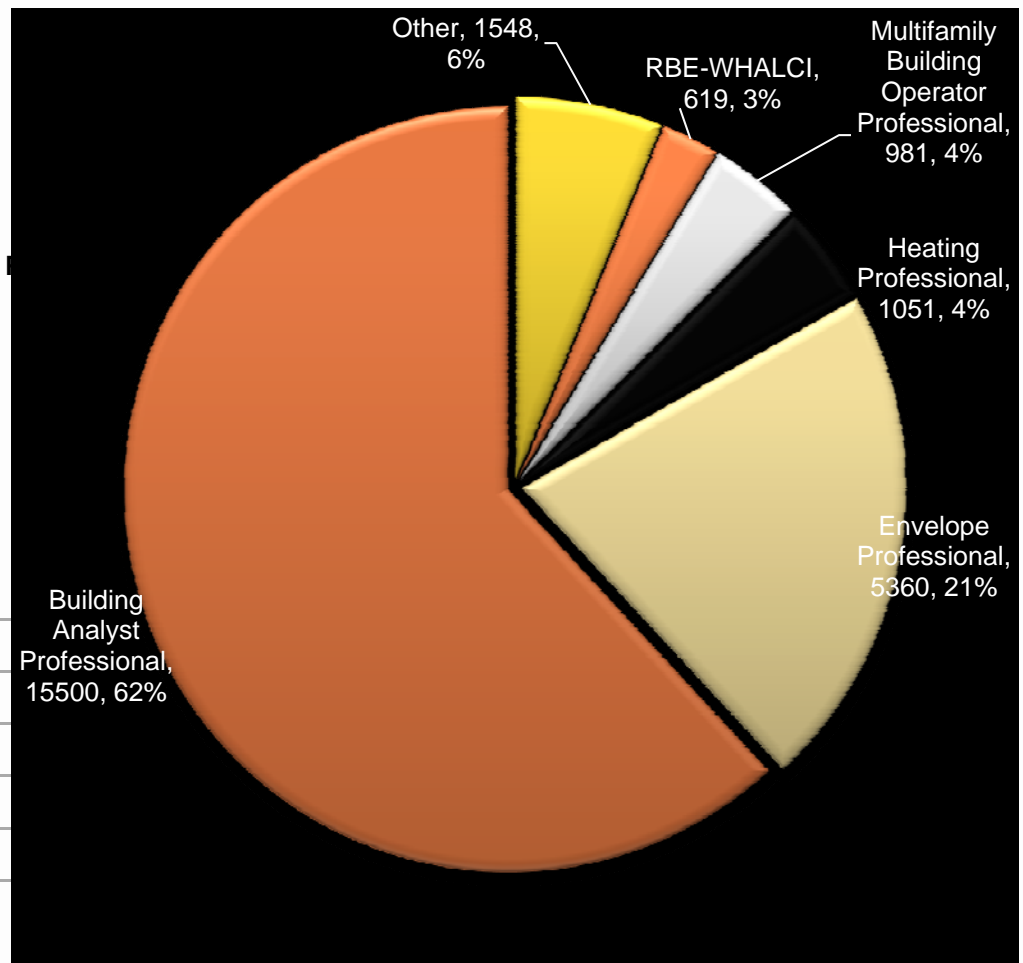


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25,060 Nationwide

Year	New	Renewals	Total
2001	590	1	591
2002	508	3	511
2003	345	2	347
2004	353	160	513
2005	345	257	602
2006	752	211	963
2007	688	275	963
2008	1280	344	1624
2009	4553	465	5018
2010	11414	595	12009
2011	6800	389	7189
Total	27632	2701	30333



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Standards, Certification, Accreditation, Quality Assurance



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